

SAMPLE QUESTION

Do you think that Japanese consumers will buy more imported products in the future?



Strategies:

- 1. Read the question twice or thrice.
- 2. Understand what is being asked in the question.
- 3. Identify important words in the question.
- 4. Choose two points from the given list.

SAMPLE QUESTION

Do you think that Japanese consumers will buy more imported products in the future?









points:

- □ Globalization
- ☐ Government policies
- □ Price
- □ Quality





points:

- ☐ Globalization
- ☐ Government policies
- □ Price
- □ Quality

Choose only the points that you are familiar with.



SAMPLE ANSWER

Do you think that <u>Japanese</u> consumers will buy more <u>imported products</u> in the future?

Presently, Japanese consumers tend to prefer domestic brands over imported ones, but this is likely to change in the future because of factors such as globalization and price.

INTRODUCTION

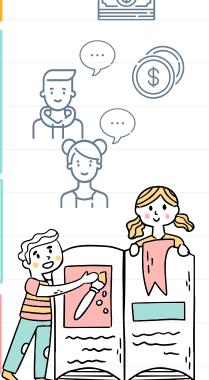
First, the world economy is becoming more interconnected. In the past, there were mostly only Japanese products available on store shelves, but shoppers now have many more options. Although Japanese products are known for their high quality, foreign countries are now developing various technologies, which means imported goods are becoming as good as or better than Japanese products

BODY 1

Price will also cause consumers to buy more imported products. Lower wages in developing countries mean these countries can produce goods more cheaply. Furthermore, lower shipping costs mean imported goods will become more attractive.

BODY 2

Throughout the world, globalization and price consciousness are affecting consumer decisions about what to buy, and this trend also seems likely to grow in Japan in the future.



PART 1: INTRODUCTION



INTRODUCTION

This is composed of *one* to *two* sentences. This should contain your <u>opinion</u> that directly *answers the question*. You can also state the <u>points</u> that you used.

PART 1: INTRODUCTION

Presently, Japanese consumers tend to prefer domestic brands over imported ones, but this is likely to change in the future because of factors such as globalization and price.



MAIN BODY

This is composed of two paragraphs. Each paragraph should contain: *one topic sentence*, *one supporting sentence* or *one specific example*.



MAIN BODY 1

Topic sentence

past, there were mostly only Japanese products available on store shelves, but shoppers now have many more options. Although Japanese products are known for their high quality, foreign countries are now developing various technologies, which means imported goods are becoming as good as or better than Japanese products.

Supporting Sentences

MAIN BODY 1

Do you think that <u>Japanese</u> consumers will buy more <u>imported products</u> in the future?

TRANSITIONAL DEVICE USED

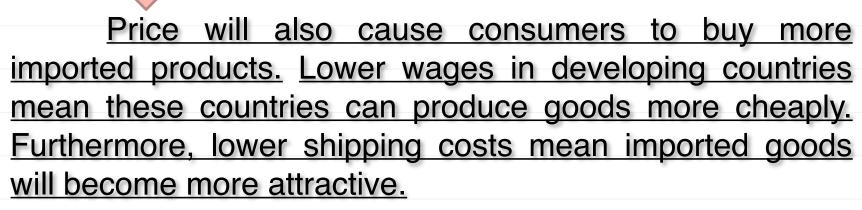
POINT NO. 1 First, the world economy is becoming more interconnected. In the past there were mostly only Japanese products available on store shelves, but shoppers now have many more options. Although Japanese products are known for their high quality, foreign countries are now developing various technologies, which means imported goods are becoming as good as or better than Japanese products.



MAIN BODY 2

Do you think that <u>Japanese</u> consumers will buy more <u>imported products</u> in the future?

Topic sentence





Supporting Sentences



PART 2:

MAIN BODY

POINT NO. 2

Do you think that <u>Japanese</u> consumers will buy more <u>imported products</u> in the future?

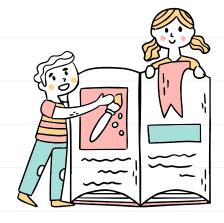
Price will also cause consumers to buy more imported products. Lower wages in developing countries mean these countries can produce goods more cheaply. Furthermore, lower shipping costs mean imported goods will become more attractive.

TRANSITIONAL DEVICE USED



MAIN BODY

This is composed of two paragraphs. Each paragraph should contain: *one topic sentence*, *one supporting sentence* and *one specific example*.





CONCLUSION

This should contain a *summary* of your discussion in the body.



conclusion

Throughout the world, globalization and price consciousness are affecting consumer decisions about what to buy, and this trend also seems likely to grow in Japan in the future.